Christina Hebert, CPA

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# Professional Experience

**Pricing & Forecasting Analyst** ***HYDAC Group* | *September 2023 – Present***

Support financial planning, pricing strategy, and forecasting across global product lines. Work cross-functionally with sales, supply chain, and leadership teams to manage pricing requests, improve profitability tracking, and modernize operational workflows.

* Partnered with the Sales Director to support the Microsoft Dynamics CRM implementation, aligning pricing workflows with internal issue tracking and ticket escalation protocols.
* Integrated SAP and CRM data into Excel and Power BI dashboards to monitor pricing support volume, turnaround times, and stakeholder engagement.
* Collaborate with sales leadership to model pricing tiers and evaluate deal profitability, providing insights into performance drivers.

**Consulting Business Analyst** ***MBS Accountancy Co* | *April 2020 – August 2023***

Provided financial and operational analytics to clients in healthcare, nonprofit, and professional services. Developed financial models, advised on cost management strategies, and documented performance metrics across diverse business types.

* Prepared financial reviews and presentations to support board-level decision-making and strategic planning.
* Conducted variance analysis and reconciled operational data to ensure forecast accuracy.
* Partnered with clients to identify cost-saving opportunities and revenue enhancement strategies.

**Controller** ***Cask, LLC* | *December 2015 – February 2020***

Led accounting operations and internal financial systems. Played a hands-on role in ServiceNow administration and reporting, working closely with internal teams and ServiceNow product engineers to align finance, sales, and operational data.

* Directly managed ServiceNow reporting tools, customizing dashboards and data flows for project finance, contract tracking, and billing accuracy.
* Utilized ServiceNow to monitor and triage issues related to vendor contracts, cost allocations, and project tracking.
* Partnered with business leaders to analyze project performance and develop dashboards that integrated financial, operational, and CRM insights.

**-**Attended Thomas Jefferson School of Law August 2012 – June 2015. Sat for California bar exam July 2015.**-**

**Senior Financial Analyst** ***SAIC* | *February 2007 – July 2012*** Supported FP&A and SEC reporting functions by managing cost allocation, budget reconciliation, and revenue forecasting. Ensured data integrity and compliance with GAAP across high-volume reporting cycles.

* Managed the preparation of monthly and quarterly financial reports for senior leadership.
* Built SQL Server queries and Excel models to support budget tracking, variance analysis, and KPI reporting.
* Collaborated with project and finance leads to evaluate financial performance across business units.

# Education Certifications

Juris Doctor | Thomas Jefferson School of Law | May 2015 CPA Licensed Dec 2008 (#103371)

Bachelor’s in Business Administration | University of Phoenix | June 2002 CA Bar Licensed Dec 2015 (#305841)

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